#### VISION MOTORS PRIVATE LIMITED, KUTTUKARAN CENTRE, MAMANGALAM, KOCHI - 25 STATEMENT OF TOTAL INCOME FOR THE ASSESMENT YEAR 2019-20 PAN: AACCV6920H, COMPANY CIRCLE/ERNAKULAM

INCOME FROM BUSINESS	Rs.	Rs.
Profit as per Statement of Profit and Loss		68,26,030
Add: Inadmissibles		
Depreciation considered separately	3,77,32,152	
Provision for doubtful debts	37,60,273	
Provision for Bonus	51,00,745	
ROC Fee for increase in authorised share capital	9,00,000	
Ind AS adjustment charged to Profit & Loss (refer Note 5)	85,605	4,75,78,775
	00,000	5,44,04,805
Less: Admissibles		
Depreciation as per IT Rules	4 17 72 122	
Deduction u/s 35D - filing fee (Being first year) - 1/5th of Rs.9,00,000/-	4,17,73,132	
Profit on sale of property, plant and equipment	1,80,000	
Provision for gratuity	10,45,395	
Interest Income Considered Seperately	1,54,255	
Profit from business	14,766	4,31,67,548
Profit from business		1,12,37,257
INCOME FROM OTHER SOURCES		
Interest Income		14,766
Gross Total Income		1,12,52,023
Less: Deductions under chapter VIA		
•		1,12,52,023
Less:		
Brought forward Unabsorbed Depreciation AY 2010-11 set off against Income from other sources		14,766
Brought forward business loss AY 2012-13 set off against income from business		
Brought forward business loss AY 2013-14 set off against income		6,98,754
from business	1	1.05.29.502
Taxable Income		1,05,38,503
i axable filcome		

#### Notes:

1 The following loss may be kindly allowed to be carried forward

	Date of filing of		
AY	return	<b>Business Loss</b>	Unabsorbed Depreciation
2010-11	21.09.2010	-	54,52,622
2011-12	16.09.2011	-	51,74,824
2012-13	21.09.2012	-	1,10,78,962
2013-14	04.09.2013	4,24,28,352	1,67,97,356
2014-15	25.09.2014	61,99,600	
2016-17	19.09.2016	y	2,08,40,389
		4,86,27,952	7,21,69,938





#### Bank account details

HDFC BANK LTD

Account No.

05202000013892

Account Type

CURRENT ACCOUNT

MICR

682240003

**IFSC** 

HDFC0000520

#### Computation of Book Profit u/s 115 JB

Net profit as per Statement of Profit and Loss

68,26,030

Add:

Provision for Bad And doubtful debts

37,60,273

Ind AS adjustment charged to Profit & Loss (refer Note 5)

85,605

1,06,71,908

Less:

Set off of Business Loss or Unabsorbed Depreciation as per books

whichever is lower (Refer working below)

1,06,71,908

Tax Due @ 18.5%

Less: TDS

Nil

TCS

45,57,148

2,70,561

Refund Due

48,27,709

#### Business Loss/ Unabsorbed Depreciation as per books for 115JB Working

Figures as per books

FY	<b>Business Loss</b>	Unabsorbed Depreciation	Total
2009-10	34,55,048	44,51,070	79,06,118
2010-11	74,49,650	56,09,288	1,30,58,938
2011-12	86,76,443	93,27,564	1,80,04,007
2012-13	3,07,94,502	1,86,57,140	4,94,51,642
2013-14	•	1,39,21,354	1,39,21,354
2014-15	(1,02,51,765)		(1,02,51,765)
2015-16	*	91,86,234	91,86,234
2016-17	(2,08,63,199)	÷.	(2,08,63,199)
2017-18	(24,18,917)		(24,18,917)
	1,68,41,762	6,11,52,650	7,79,94,412

#### Ind AS adjustment charged to Profit & Loss( Net)

Item	Amount
Rent expense	9,04,533
Interest Income from Rent Deposit	(8,18,928)
Total	85,605

VISION MOTORS PRIVATE LAMITED

Director

#### Vision Motors Private Limited Balance sheet

(All amounts in INR millions)

	Note	As at 31 March 2019	As at 31 March 2018
Assets			
Non-current assets			
Property, plant and equipment	4	294.60	282.07
Intangible assets	5	11.92	22.34
Other Intangible assets	5	0.01	0.04
Financial assets			
. Loans	11	20.39	18.58
Deferred tax assets	26	31.70	33.49
Income tax assets (net)	26	22.56	17.73
Other non-current assets	6	9.97	4.85
Total non-current assets		391.15	379.10
Current assets			
Inventories	7	323.57	329.08
Financial assets			
Trade receivables	8	270.49	182.19
Cash and cash equivalents	9	26.15	37.69
Other bank balances	10	0.30	0.20
Other current assets	6	44.87	17.02
Total current assets		665.38	566.18
Total assets		1,056.53	945.28
Equity and liabilities	1146		
Equity			
Equity share capital	12	117.50	28.00
. Other equity		(74.14)	(78.04)
Equity attributable to owners of company		43.36	(50.04)
Liabilities			
Non-current liabilities			
Financial liabilities			
Borrowings	13	118.27	61.38
Provisions	15	2.97	0.90
Other non-current liabilities	16	12.94	18.22
Total non-current liabilities		134.18	80.50
Current liabilities			
Financial liabilities			
Borrowings	13	689.85	749.90
Trade payables	17	17.64	26.67
Other financial liabilities	14	114.37	97.88
Provisions	15	0.86	0.41
Other current liabilities	16	56.27	39.96
Total current liabilities	A STATE OF THE STA	878.99	914.82
Total equity and liabilities	1	1,056.53	945.28
Significant accounting policies	1-3		

The accompanying notes 4 to 38 form an integral part of the financial statements As per our report of even date attached

for and on behalf of the Board of Directors of

Vision Motors Private Limited CIN: U34100KL2008PTC022049

For PSDY & Associates

Chartered Accountants (FRN 010625S)

Sreenivasan PR (M. No.:213413) Managing Partner

Kochi

Date: 08.07.2019

Naveen Philip

Kechi

Date:

Managing Director DIN: 00018827

Director DIN:02051164

Kochi

Date:

Malini Eapen



#### Vision Motors Private Limited Statement of profit and loss (All amounts in INR millions)

	Note	Year ended 31 March 2019	Year ended 31 March 2018
Income			
Revenue from operations	18	4,559,69	4,416.23
Other income	19	24.59	8.33
Total income	410 247	4,584.28	4,424.56
Expenses			
Purchases of stock-in-trade	20	3,952.18	3,776.73
Change in inventories	21	7.84	84.33
Employee benefits expense	22	208.06	195.70
Finance costs	23	91.22	69.41
Depreciation and amortisation expense	24	37.71	41.22
Other expenses	25	280.43	252.29
Total expenses	. At 1	4,577.44	4,419.68
(Loss)/profit before tax	, s	6.84	4.88
Tax expense			Market
Deferred tax	26	1.79	2.49
(Loss)/profit for the year	- 1 - 1 - <u>-</u>	5.05	2.39
Other comprehensive income			
Remeasurement of net defined benefit liability/ (asset)		(1.15)	
Income tax relating to item that will not be reclassified to profit or loss			
Total comprehensive income for the year	A 10 S	3.90	2.39
(Loss)/profit per share (Equity share of face value of INR 10 each)	28		1.0
Basic		0.14	0.09
Diluted		0.14	0.09
Significant accounting policies	1-3		19 11

The accompanying notes 4 to 38 form an integral part of the financial statements

As per our report of even date attached

For PSDY & Associates Chartered Accountants (FRN 010625S)

Sreenivasan PR (M. No.:213413)

Managing Partner

Kochi

Date: 08.07.2019

for and on behalf of the Board of Directors of Vision Motors Private Limited

CIN: U34100KL2008PTC022049

Naveen Philip Managing Director DIN: 00018827

Kochi Date: Malini Eapen Director DIN:02051164

Kochi Date:



#### Vision Motors Private Limited

#### Cash flow statement

(All amounts in INR millions)

Particulars	Year ended	Year ended
1	31 March 2019	31 March 2018
Cash flows from operating activities	27.00	
Profit/Loss before tax	6.84	4.88
Adjustments for		
Finance charges	91.22	69.41
Interest income	(0.01)	(0.02)
Provision for doubtful debts and bad debts written off	8.82	5.79
Provision for leave encashment	1.71	0.34
Leave encashment paid	(0.19)	(0.04)
Profit/ loss on sale of fixed assets	(1.05)	(0.02)
Depreciation and amortisation	37.71	41.23
Operating profit before working capital changes	145.05	121.57
(Increase)/ decrease in trade receivables	(97.12)	41.19
Decrease in inventories	5.51	77.10
(Increase) in loans and advances	(27.85)	(15.52)
Increase/(decrease) in other current liabilities	1.52	(102.77)
Cash generated from operations	27.11	121.57
Taxes paid, net of refund received	(4.83)	(9.02)
Net cash generated from operating activities (A)	22.28	112.55
Cash flows from investing activities		
Non current loans and advances	(6.93)	0.66
Interest received	0.01	0.02
Purchase of fixed assets	(65.76)	(10.02)
Proceeds from disposal of fixed assets (Including insurance receipts)	27.02	3.46
Net cash used in investing activities (B)	(45.66)	(5.88)
Cash flows from financing activities		
Issue of Share Capital	89.50	
Repayment of inter coporate loan	(85.00)	-
Interest paid	(69.12)	(69.41)
Secured loans availed, net	76.56	(47.73)
Net cash generated used in financing activities ( C )	11.94	(117.14)
Net increase in cash and cash equivalents (A+B+C)	(11.44)	(10.47)
Cash and cash equivalents at the beginning of the year	37.89	48.36
Cash and cash equivalents at the end of the year	26.45	37.89

(refer to note 9- Cash and bank equivalents & note 10 - Other bank balances)

The accompanying notes 4 to 38 form an integral part of the financial statements

For PSDY & Associates Chartered Accountants (FRN 010625S)

Sreenivasan PR (M. No.:213413)

Managing Partner

Kochi

Date: 08-01-2019

for and on behalf of the Board of Directors of

Vision Motors Private Limited CIN: U34100KL2008PTC022049

Naveen Philip Managing Director

DIN: 00018827

Kochi

Date:

Kochi

Malini Eapen

DIN:02051164

Director

Date:



#### Vision Motors Private Limited Statement of Changes in Equity (All amounts in INR millions)

#### A. Equity share capital

	Note	Equity shares	Amount
Balance as at 1 April 2017		28,00,000	2,80,00,000
Changes in equity share capital during 2017-18	12		2.2
As at 31 March 2018		28,00,000	2,80,00,000
Balance as at 1 April 2018		28,00,000	2,80,00,000
Changes in equity share capital during 2018-19	12	89,50,000	8,95,00,000
As at 31 March 2019		1,17,50,000	11,75,00,000

	Reserves and surplus	Items of other Comprehensive Income	Total other equity
Particulars	Retained earnings	Remeasurement of net defined benefit liability/ (asset),net of tax	attributable to equity holders of the Company
Balance as at 31 March 2017	(80.43)	120	(80.43)
Total comprehensive income for the year ended 31 March 2017  Profit for the year  Other comprehensive income, net of tax	2.39		2.39
Total comprehensive income	2.39		2.39
Balance as at 31 March 2018	(78.04)	æ	(78.04)
Balance as at 31 March 2018	(78.04)		(78.04)
Total comprehensive income for the period ended 31 March 2019			
Profit for the year	5.05		5.05
Other comprehensive income, net of tax		(1.15)	(1.15)
Total comprehensive income	5.05	(1.15)	3.90
Balance as at 31 March 2019	(72.99)	(1.15)	(74.14)

The accompanying notes 4 to 38 form an integral part of the financial statements As per our report of even date attached

For PSDY & Associates Chartered Accountants (FRN 010625S)

Sreenivasan PR (M. No.:213413) Managing Partner

Kochi

Date: 08.07.2019

for and on behalf of the Board of Directors of

Vision Motors Pvt Ltd

CIN: U34100KL2008PTC022049

Naveen Philip Managing Director

DIN: 00018827

Date:

Malini Eapen Director DIN:02051164



#### Vision Motors Private Limited

#### Notes to the financial statements

(All amounts in Indian rupees millions)

#### 1. Company overview

Vision Motors Private Limited ('the Company') was incorporated in 2008 as a Private Limited Company. The Company is engaged in the business of sale and service of automobiles, sale of spare parts and accessories, and as intermediaries for finance and insurance companies. The Company is headquartered in Kochi, India and has operations in Kerala.

#### 2. Basis of preparation

#### A. Statement of compliance

These financial statements are prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 notified under Section 133 of Companies Act, 2013, (the 'Act'), as amended, and other relevant provisions of the Act.

#### B. Functional and presentation currency

These financial statements are presented in Indian Rupees (INR), which is also the Company's functional currency. All amounts are presented in Indian Rupees in millions, except share data, unless otherwise stated.

#### C. Basis of measurement

The financial statements have been prepared on the historical cost basis.

#### D. Use of estimates and judgements

In preparing these financial statements, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized prospectively.





Vision Motors Private Limited Notes to the financial statements (continued) (All amounts in Indian rupees thousands)

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- 2. Basis of preparation (continued)
- D: Use of estimates and judgements (continued)
  Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognized in the financial statements.

#### E. Recent Accounting Pronouncements

Ind AS 116, Leases

On March 30, 2019, Ministry of Corporate Affairs has notified Ind AS 116, Leases. Ind AS 116 will replace the existing leases Standard, Ind AS 17 Leases, and related Interpretations. The Standard sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e., the lessee and the lessor. Ind AS 116 introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than twelve months, unless the underlying asset is of low value. Currently, operating lease expenses are charged to the statement of Profit & Loss. The Standard also contains enhanced disclosure requirements for lessees. Ind AS 116 substantially carries forward the lessor accounting requirements in Ind AS 17.

The effective date for adoption of Ind AS 116 is annual periods beginning on or after April 1, 2019. The standard permits two possible methods of transition:

- Full retrospective Retrospectively to each prior period presented applying Ind AS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- Modified retrospective Retrospectively, with the cumulative effect of initially applying the Standard recognized at the date of initial application

Under modified retrospective approach, the lessee records the lease liability as the present value of the remaining lease payments, discounted at the incremental borrowing rate and the right of use asset either as:

- Its carrying amount as if the standard had been applied since the commencement date, but discounted at lessee's incremental borrowing rate at the date of initial application or
- An amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments related to that lease recognized under Ind AS 17 immediately before the date of initial application

Certain practical expedients are available under both the methods. However, the company is in the process of identifying the impact of the Accounting Standard on the Financial Statements.





### Vision Motors Private Limited Notes to the financial statements (continued) (All amounts in Indian rupees thousands)

#### 3. Significant accounting policies

#### 3.1 Property, plant and equipment

#### i. Recognition and measurement

Items of property, plant and equipment are measured at cost, which includes capitalized borrowing costs, less accumulated depreciation and accumulated impairment losses, if any

Cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, road tax, after deducting trade discounts and rebates, any directly attributable cost of bringing the item to its working condition for its intended use and estimated costs of dismantling and removing the item and restoring the site on which it is located.

The cost of a self-constructed item of property, plant and equipment comprises the cost of materials and direct labour, any other costs directly attributable to bringing the item to working condition for its intended use, and estimated costs of dismantling and removing the item and restoring the site on which it is located.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in profit or loss.

Advances paid towards the acquisition of fixed assets, outstanding at each balance sheet date are shown under loans and advances. The cost of fixed assets not ready for its intended use at each balance sheet date are disclosed as capital work-in-progress.

Borrowing costs directly attributable to the acquisition, construction or production of those fixed assets that necessarily take a substantial period to get ready for their intended use, are capitalized. Other borrowing costs are accounted as an expense in the statement of profit and loss.



(All amounts in Indian rupees thousands)

#### 3.1 Property, plant and equipment (continued)

#### ii. Subsequent expenditure

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

#### iii. Depreciation

Depreciation is calculated on cost of items of property, plant and equipment less their estimated residual values over their estimated useful lives using the straight-line method, and is generally recognised in the profit or loss. Leasehold improvements are amortized over the lease term or useful lives of assets, whichever is lower. Freehold land is not depreciated

The estimated useful lives of items of property, plant and equipment are as follows:

Class of assets	Previous life	Revised life
Building Leased	60	60
Building owned	60	60
Motor cars	8	8
Motor cycles and trucks	10	10
Office Equipments	5	5
Plant and machinery	15	15
Tools and Equipments	5	5
Electrical fittings	10	10
Furniture and fittings	10	10
Computer equipment	3	3

<sup>\*</sup> For the above mentioned classes of assets, the Company believes that the useful lives as given above best represent the useful lives of these assets based on internal assessment and supported by technical advice, where necessary, which is different from the useful lives as prescribed under Part C of Schedule II of the Companies Act, 2013.

Depreciation for the period is provided on proportionate basis.

#### 3.2 Intangible assets:

Intangibles assets are stated at cost less accumulated amortization and impairment. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, commencing from the date the asset is available to the Company for its use and is included in amortization in profit or loss.

The estimated useful lives are as follows:

Class of assets	Years
Software	3
Good Will	5

Amortization method, useful lives and residual values are reviewed at the end of each financial year and adjusted if appropriate.

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognized in profit or loss as incurred.

Amortization for the period is provided on proportionate basis.



(All amounts in Indian rupees thousands)

#### 3.3 Employee benefits

Short-term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognized for the amount expected to be paid e.g., under short-term cash bonus, if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the amount of obligation can be estimated reliably.

#### Post-employment benefits

#### Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. The Company makes specified monthly contributions towards Government administered provident fund scheme. Obligations for contributions to defined contribution plans are recognized as an employee benefit expense in profit or loss in the periods during which the related services are rendered by employees.

Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in future payment is available.

The company is covered under the Group Gratuity Scheme of Life Insurance Corporation of India for future payments of Gratuity as determined on actuarial basis by LIC of India. The contribution is debited to gratuity payable.

#### Defined benefit plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Company's net obligation in respect of defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in the current and prior periods and discounting that amount.

The calculation of defined benefit obligation is performed annually by a qualified actuary using the projected unit credit method.

Re-measurements of the net defined benefit liability, which comprise actuarial gains and losses are recognized in other comprehensive income (OCI). The Company determines the net interest expense on the net defined benefit liability for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability, taking into account any changes in the net defined benefit liability during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

#### Other long term employee benefits

The Company's net obligation in respect of long-term employee benefits other than post-employment benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The obligation is measured on the basis of an annual independent actuarial valuation using the projected unit credit method. Re-measurement gains or losses are recognized in profit or loss in the period in which they arise.

(All amounts in Indian rupees thousands)

#### Provisions (other than for employee benefits) 3.3

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows (representing the best estimate of the expenditure required to settle the present obligation at the balance sheet date) at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance cost. Expected future operating losses are not provided for.

A contract is considered to be onerous when the expected economic benefits to be derived by the Company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before such a provision is made, the Company recognizes any impairment loss on the assets associated with that contract.

#### 3.4 Revenue

Revenue on sale of vehicles, spare parts and accessories is recognised when the risk and rewards are transferred to the customer and is accounted net of sales tax and trade discounts, if any.

Revenue from services is recognised on rendering of services to customers.

Commission income is recognised when services are rendered and in accordance with the commission agreements.

Discounts and incentive income is recognised when the services are rendered and as per the relevant scheme/ arrangement provided by the manufacturer. In respect of other heads of income, the Company follows the practice of recognising income on an accrual basis.

Insurance claims accounted on accrual; accrual being reckoned based on subsequent receipts towards claims and provisional liability determined by surveyors.

Ind-A 115 was effective from 1 April 2018. The effect of adoption of this standard is insignificant.

#### Inventories 3.5

Inventories are valued on the basis of cost or net realizable value, whichever is less.

Cost for this purpose is arrived at as follows:

In the case of vehicles, valuation is done on a specific identification basis and in the case of spares and accessories and consumables on FIFO basis.





### Vision Motors Private Limited Notes to the financial statements (continued) (All amounts in Indian rupees thousands)

#### 3.6 Financial instruments

#### i) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

#### ii) Classification and subsequent measurement

Financial assets

On initial recognition, a financial asset is classified as measured at either at amortized cost, FVTPL or fair value in other comprehensive income (FVOCI).

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI – equity investment). This election is made on an investment by investment basis.

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.



(All amounts in Indian rupees thousands)

#### 3.7 Financial instruments (continued)

Financial assets: Business model assessment

The Company makes an assessment of the objective of the business model in which a financial asset is held at investment level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for each of such investments and the operation of those policies in practice.
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for de recognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets: Assessment whether contractual cash flows are solely payments of principal and interest For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable interest rate features;
- prepayment and extension features; and
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

Financial assets: Subsequent measurement and gains and losses

Financial assets a FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.
Financial assets a amortised cost	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.
Equity investments a FVOCI	These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are not reclassified to profit or loss.

KOCHI

Vision Motors Private Limited
Notes to the financial statements (continued)
(All amounts in Indian rupees thousands)

#### 3.7 Financialinstruments(continued)

Financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held for trading, or it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss. Any gain or loss on de recognition is also recognized in profit or loss.

#### iii) De recognition

#### Financial assets

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control of the financial asset.

If the Company enters into transactions whereby it transfers assets recognized on its balance sheet, but retains either all or substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognized.

#### Financial liabilities

The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire.

The Company also derecognizes a financial liability when its terms are modified and the cash flows under the modified terms are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognized in profit or loss.

#### iv) Off setting

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### v) Derivative financial instruments

The Company holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Derivatives are initially measured at fair value. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognized in profit or loss.



(All amounts in Indian rupees thousands)

#### 3.8 Impairment

#### i) Impairment of financial instruments

The Company recognizes loss allowances for expected credit losses on financial assets measured at amortized cost.

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit impaired. A financial asset is 'credit impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Loss allowances for trade receivables are always measured at an amount equal to lifetime expected credit losses. Lifetime expected credit losses are the expected credit losses that result from all possible default events over the expected life of a financial instrument.

In all cases, the maximum period considered when estimating expected credit losses is the maximum contractual period over which the Company is exposed to credit risk.

Measurement of expected credit losses

Expected credit losses are a probability weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Company in accordance with the contract and the cash flows that the Company expects to receive).

Presentation of allowance for expected credit losses in the balance sheet

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets.

Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Company determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write off

#### ii) Impairment of non-financial assets

The Company's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets that do not generate independent cash inflows are grouped together into cash-generating units (CGUs). Each CGU represents the smallest group of assets that generates cash inflows that are largely independent of the cash inflows of other assets or CGUs.

The recoverable amount of a CGU (or an individual asset) is the higher of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the CGU (or the asset).

An impairment loss is recognized if the carrying amount of an asset or CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss.

In respect of assets for which impairment loss has been recognized in prior periods, the Company reviews at each reporting date whether there is any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. Such a reversal is made only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized

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(All amounts in Indian rupees thousands)

#### 3.9 Leases

#### i. Determining whether an arrangement contains a lease

At inception of an arrangement, it is determined whether the arrangement is or contains a lease. At inception or on reassessment of the arrangement that contains a lease, the payments and other consideration required by such an arrangement are separated into those for the lease and those for other elements on the basis of their relative fair values.

#### ii. Assets held under leases

Lease of property, plant and equipment that transfer to the company substantially all the risks and rewards of ownership are classified as finance lease. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of minimum lease payments.

Assets held under leases that do not transfer to the Company substantially all the risks and rewards of ownership (i.e. operating leases) are not recognized in the Balance Sheet.

#### iii. Lease payments

Payments made under operating leases are generally recognized in profit or loss on a straight-line basis over the term of the lease unless such payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases. Lease incentives received are recognized as an integral part of the total lease expense over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

#### 3.10 Recognition of dividend income, interest income or interest expense

Dividend income is recognized in profit or loss on the date on which the right to receive payment is established.

Interest income or expense is recognized using the effective interest method.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to the gross carrying amount of the financial asset or the amortized cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the liability.

#### 3.11 Income tax

Income tax comprises current and deferred tax. It is recognized in profit or loss except to the extent that it relates to an item recognized directly in equity or in other comprehensive income.





Vision Motors Private Limited
Notes to the financial statements (continued)
(All amounts in Indian rupees thousands)

#### 3.11 Income tax (Continued)

#### i. Current tax

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. Minimum Alternative Tax ('MAT') under the provisions of the Income-tax Act, 1961 is recognized as current tax in the profit or loss. The amount of current tax reflects the best estimate of the tax amount expected to be paid or received after considering the uncertainty, if any, related to income taxes. It is measured using tax rates (and tax laws) enacted or substantively enacted by the reporting date.

Current tax assets and current tax liabilities are offset only if there is a legally enforceable right to set off the recognized amounts, and it is intended to realize the asset and settle the liability on a net basis or simultaneously.

#### ii. Deferred tax

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding amounts used for taxation purposes. Deferred tax is also recognized in respect of carried forward tax losses and tax credits.

Deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which they can be used. The existence of unused tax losses is strong evidence that future taxable profit may not be available. Therefore, in case of a history of recent losses, the Company recognizes a deferred tax asset only to the extent that it has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profit will be available against which such deferred tax asset can be realized. Deferred tax assets – unrecognized or recognized, are reviewed at each reporting date and are recognized/reduced to the extent that it is probable/ no longer probable respectively that the related tax benefit will be realized.

Deferred tax is measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the laws that have been enacted or substantively enacted by the reporting date. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

#### 3.12 Borrowing cost

Borrowing costs are interest and other costs incurred in connection with the borrowing of funds. Borrowing costs directly attributable to acquisition or construction of an asset which necessarily take a substantial period of time to get ready for their intended use are capitalized as part of the cost of that asset. Other borrowing costs are recognized as an expense in the period in which they are incurred.





Vision Motors Private Limited
Notes to the financial statements (continued)
(All amounts in Indian rupees thousands)

#### 3.13 Earnings/loss per share

The basic earnings/loss per share is computed by dividing the net profit / (loss) after tax for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

The number of shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also the weighted average number of equity shares that could have been issued on the conversion of all dilutive potential equity shares. Dilutive potential equity shares are deemed converted as of the beginning of the period unless issued at a later date. In computing dilutive earning per share, only potential equity shares that are dilutive i.e. which reduces earnings per share or increases loss per share are included.

#### 3.14 Cash-flow statement

Cash flows are reported using the indirect method, whereby net profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, investing and financing activities of the Company are segregated.

#### 3.15 Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand and short-term deposits with an original maturity of three months or less which are subject to insignificant risk of changes in value.

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VISION MOTORS PRIVATE AMITED

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For PSDY & Associates
Chartered Accountants (FRN 010625S)

Sreenivasan PR (M. No.:213413)

Managing Partner

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Vision Motors Private Limited
Notes to the financial statements (continued)
(All amounts in INR millions)
4 Property, plant and equipment and capital work-in-progress

Particulars	Buildings	Furniture and fixtures	Electrical equipment	Plant and machinery	Motor car	Computer Equipment	Office equipment	Total (A)	Capital work- in -progess (B)	Total (A+B)
Gross Block										
Balance at 1 April 2017	124.50	30.81	4.22	60.83	101.91	5.14	1.94	329.35	9	329.35
Additions/(transfers)	0.21	1.00	60.0	0.71	6.77	1.12	0.12	10.02	,	10.02
Disposals				0.01	4.26		,	4.27		4.27
Balance at 31 March 2018	124.71	31.81	4.31	61.53	104.42	6.26	2.06	335.10		335.10
Balance at 1 April 2018	124.71	31.81	4.31	61.53	104.42	6.26	2.06	335.10	.*	335.10
Additions/(transfers)	6.53	2.20	0.73	2.79	50.11	3.12	0.26	65.74		65.74
Disposals		0.88	*	2.62	33.21	0.24	0.59	37.54		37.54
Balance at 31 March 2019	131.24	33.13	5.04	61.70	121.32	9.14	1.73	363.30		363.30
Accumulated Depreciation										
Balance at 1 April 2017	2.04	4.11	1.22	4.91	9.13	1.87	0.57	23.85		23.85
Depreciation for the year	2.17	4.42	1.20	5.05	14.70	1.86	0.58	29.98		29.98
Disposals	•		•		0.80	٠		080		08.0
Balance at 31 March 2018	4.21	8.53	2.42	96'6	23.03	3.73	1.15	53.03		53.03
Balance at 1 April 2018	4.21	8.53	2.42	96'6	23.03	3.73	1.15	53.03		53.03
Depreciation for the year	2.19	4.04	0.30	4,96	13.64	1.78	0.33	27.24		27.24
Disposals		0.32		0.52	10.13	0.20	0.40	11.57		11.57
Balance at 31 March 2019	6.40	12.25	2.72	14.40	26.54	5.31	1.08	08.70	16	02.89
Carrying amounts (net)										
At 31 March 2019	124.84	20.88	2.32	47.30	94.78	3.83	9.05	294.60	1.0	294.60
At 31 March 2018	120.50	23.28	1.89	51.57	81.39	2.53	0.91	282.07		282.07



#### Vision Motors Private Limited Notes to the financial statements (continued) (All amounts in INR millions)

#### 5 Intangibles assets

	<b>Computer software</b>	Goodwill	Total
Gross Block			
Balance at 1 April 2017	0.13	44.70	44.83
Additions	-		-
Disposals	-	•	-
Balance at 31 March 2018	0.13	44.70	44.83
Balance at 1 April 2018	0.13	44.70	44.83
Additions	0.02	•	0.02
Disposals	Section 2	(2)	1
Balance at 31 March 2019	0.15	44.70	44.85
Accumulated amortisation			
Balance at 1 April 2017	0.03	11.18	11.21
Amortisation for the year	0.06	11.18	11.24
Balance at 31 March 2018	0.09	22.36	22,45
Balance at 1 April 2018	0.09	22.36	22.45
Amortisation for the year	0.05	10.42	10.47
Balance at 31 March 2019	0.14	32.78	32.92
Carrying amounts (net)			UNIVE
At 31 March 2019	0.01	11.92	11.93
At 31 March 2018	0.04	22.34	22.38



#### Vision Motors Private Limited

### Notes to the financial statements (continued) (All amounts in INR millions)

(All	amounts in INR millions)		
		As at 31 March 2019	As at 31 March 2018
6	Other assets	24.0411.411.4427	24 //2010
	Non-current		
	Prepaid expenses- non current	4.40	4.85
	Advances for capital goods	5.57	
		9.97	4.85
	Current	- T.	
	Prepaid expenses	1.25	1.36
	Balance with statutory / government authorities	27.39	13.95
	Advance to staff	0.01	0.07
	Advance to suppliers and others	16.09	1.43
	Disputed taxes	0.13	0.21
		44.87	17.02
Note:	s to the financial statements (continued)		
	amounts in INR millions)		
		As at	As at
		31 March 2019	31 March 2018
7	Inventories *		
	(Valued at lower of cost and realisable value)		
	New vehicles	245.37	272.25
	Goods in Transit- Vehicle	19.54	21.68
	Used cars	28.27	13.40
	Spares and lubricants	18.88	15.48
	Goods in Transit- Spare	5.00	0.54
	Accessories	6.51	5.73
		323.57	329.08
	* for details of inventories pledged, refer Note 13	-	
8	Trade receivables **		
	Current		
	Considered good - Secured		
	Considered good - Unsecured		
	Which have significant Increase in Credit Risk***	6.56	
	Credit Impaired	6.24	2.40
	Less: Allowance for expected credit loss	6.24	2.48
	Others	263.93	2.48
	Net trade receivables	270.49	182.19
		270.49	182.19
	**For details of trade receivables pledged, refer note 13		
	*** No such clasification done for previous year		
9	Cash and cash equivalents		
	Balance with banks		
	- in current accounts	21.74	22.44
	- in Cash Credit Accounts		5.86
	Cash on hand	3.67	3.00
	Cheques in hand	0.74	6.39
	Balance with Financial Institution		- 18
	Cash and cash equivalents in balance sheet	26.15	37.69
	Book overdrafts used for cash management purposes		
	Cash and cash equivalents in the statement of cash flows	26.15	37.69
10	Bank balances	Section 1975 April 1975	
	Balance in banks for margin money	0.30	0.20
		0.30	0.20
		0.50	0.20
11	Loans		
	Non - Current		
	Rent and other deposits	20.39	18.58
		20.39	18.58
		10	63
		5	101



Vision Motors Private Limited
Notes to the financial statements (continued)
(All amounts in INR millions)

12 Sha

	31 March 2019	1, 2019	31 March 2018	at th 2018
Share capital	Number of shares	Amount	Number of shares	Amount
Authorised Equity shares	15.50	155.00	3.50	
	15.50	155.00	3.50	35.00
Issued, subscribed and paid-up				
Equity shares	11.75	117.50	2.80	28.00
	11.75	117.50	2.80	28.00
Reconcilation of shares outstanding at the beginning and at the end of the reporting period Equity shares of INR.10 each fully paid-up	of the reporting period			
At the beginning of the year	2.80	28.00	2.80	28.00
Add: Fresh issue during the year being conversion of Inter Corporate				
Loan to equity (Refer Note :35)	8.95	89.50		
At the end of the year	11.75	117.50	2.80	28.00

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	As at 31 M	t 31 March 2019	As at 31 N	March 2018	
Equity shares of Rs. 10 each fully paid up held by	Number	% holding	Number	% holding	
	of shares	in the class	of shares	in the class	
a) Popular Mega Motors(India) Private Ltd	11.75	100%	2.80	100%	





(All amounts in INR millions)

(AIII	amounts in tivic inimons)		
		As at	As at
		31 March 2019	31 March 2018
13	Borrowings		
	Non-current		
	Secured loans		
	Term loans from banks	10.15	18.18
	Term loans from FI	108.12	43.20
		118.27	61.38
	Current		
	Loans form directors(Unsecured)	109.91	109.91
	Inter corporate Loan		85.00
	Secured loans	-	
	Short term loan from banks	-	-
	Cash credit and overdraft facilities from banks	234.76	182.30
	Short term loan from financial institution	345.18	372.70
	Current portion of bank term loans	59.14	59.84
		748.99	809.75
	Less: Amount included under 'other financials liabilities'	59.14	59.85
		689.85	749.90

- (a) The term loan from Kotak Mahindra Bank Limited is secured by first and pari-passu charge with Kotak Mahindra Prime Limited on all existing and future Current Assets/Movable fixed assets, collateral security of personal properties of directors as common collateral for the group and the personal guarantee of directors. Term loans are repayable in monthly installments ranging from 3 months to 31 months. Interest charged on the Term Loan is 9.5 %
- (b) Term loan from Kotak Mahindra Prime Limited is secured by first charge on all existing and future Current Assets/ Movable fixed assets of the Company, personal guarantee of the Directors and equitable mortgage of the personal properties held as common collateral for the group, ranking pari-passu with Kotak Mahindra Bank Limited. Term loans are repayable in monthly installments ranging from 25 months to 58 months. Interest on the Term Loan is 10.65%
- (c) Vehicle loans are secured by hypothecation of the Vehicle financed and personal guarantee of the directors of the company. Vehicle Loans are repayable in monthly installments ranging from 4 months to 36 Months. Interest charged on Vehicle Loan ranges from 8.75% to 9.25%
- (d) Unsecured loan from directors is interest free
- (e) Aggregate amount of long term loans guaranteed by directors [Total (a)+Total (b)+Total (c)] Rs 177.41 millions (Rs 121.23 millions)
- (f) Short term loan from Kotak Mahindra Bank Limited is secured by first and pari-passu charge with Kotak Mahindra Prime Limited on all existing and future Current Assets/Movable fixed assets, collateral security of personal properties of directors as common collateral for the group and the personal guarantee of directors.
- (g) Short term loans from Kotak Mahindra Prime Limited is secured by first charge on all existing and future Current Assets/ Movable fixed assets of the Company and equitable mortgage of the personal properties held as common collateral for the group, ranking pari-passu with Kotak Mahindra Bank Limited.
- (h) The trade advance from Tata Capital financial services was secured by corporate guarantee of the holding company and personal guarantee of Directors of the company
- (i) The inventory funding from ICICI bank Ltd is secured by exclusive charge on current assets of locations funded and personal guarantee of directors and holding company.
- (j) The inventory funding from Axis bank Ltd is secured by exclusive charge on current assets of locations funded and personal guarantee of directors.
- (k) Aggregate amount of short term borrowings guaranteed by directors Rs 979.94 millions (Rs 201.30 millions)

#### 14 Other financial liabilties

	114.37	97.88
Gratuity premium payable		1.86
Dues to related parties	22.14	4.72
Other Creditors	16.23	17.23
Accrued salaries and benefits	13.53	11.41
Interest accrued and not due on borrowings	3.33	2.81
Current maturities of long-term borrowings	59.14	59.85
Current		

Ç	anothe in PAR minority	As at 31 March 2019	31 M	As at arch 2018
15	Provisions			
	Non-current			
	Compensated absences	1.97		0.90
	Gratuity	1.00		-
		2.97		0.90
	Current			2 20
	Compensated absences	0.86		0.41
	-	0.86		0.41
16	Other liabilities			
	Non-current			
	Income received in Advance	12.94		18.22
	_	12.94		18.22
	Current	12.94		10.22
	Advance from Customers	36.53		24.89
	Income received in Advance	6.89		6.22
	Vat on Warranty	4.47		3.86
	Statutory dues payables	8.38		4.99
	Other Creditors	0.30		4.99
	Outer Civators	56.27		39.96
		00127		37.70
17	Trade payables			
	Dues to Micro, Small and Medium Enterprises	0.05		-
	Others	17.59		26.67
		17.64		26.67
	All trade payables are 'current'.			
	Disclosures as required under the Micro, Small and Medium Enterprises Developminformation available with the Company are given below:	nent Act, 2006 ("the Act")	based on th	ne
	The principal amount remaining unpaid to any supplier as at the end of the	0.05		
	year			
	The interest due on the principal remaining outstanding as at the end of the year			-
	The amount of interest paid under the Act, along with the amounts of the payment made beyond the appointed day during the year			-
	The amount of interest due and payable for the period of delay in making	200		_
	payment (which have been paid but beyond the appointed day during the year)			
	but without adding the interest specified under the Act			
	The amount of interest accrued and remaining unpaid at the end of the year	- 2		•
	The amount of further interest remaining due and payable even in the			
	succeeding years, until such date when the interest dues as above are actually paid to the small enterprise, for the purpose of disallowance as a deductible			1-0
	expenditure under the Act			



	anounts in trix initions)	Year ended 31 March 2019	Year ended 31 March 2018
18	Revenue from operations		
	Sales - New Vehicles	3,508.46	3,572.49
	Sales - Spares and Accessories	309.82	268.82
•	Sales - Used Vehicles	304.52	208.09
	Discounts and incentives	128.25	59.73
	Finance and insurance commission	55.44	83.23
	Labour income	245.33	215.44
	Miscellaneous income	7.87	8.43
		4,559.69	4,416.23
19	Other income		1,110.25
	Notional interest on rent deposit	0.82	0.77
	Interest from fixed deposit with bank	0.01	0.02
	Credit balance written back	3.90	7.44
	Gain on sale of Property, Plant & Equipment	1.05	0.02
	Insurance claim on flood	16.97	
	Miscellaneous income	1.84	0.08
		24.59	8.33
20	Purchases of stock-in-trade	-	
	Purchase - New Vehicles	3,383.91	3,352,49
	Purchase - Used Vehicles	312.79	204.73
	Purchase - Spares and Accessories	255.48	219.51
		3,952.18	3,776.73
21	Change in inventories of stock-in-trade	THING TOUR	
	Opening stock	306.86	391.19
	Closing stock	299.02	306.86
		7.84	84.33
22	Employee benefits expense		0.100
	Salaries and allowances	181.52	166.88
	Contribution to provident and other funds	11.43	10.86
	Gratuity premium	0.04	1.86
	Leave Encashment	1.71	0.34
	Staff welfare expense	10.96	12.48
	Salary to Directors	2.40	3.28
		208.06	195.70
23	Finance cost	200.00	173.70
	Interest on borrowings	64.02	
	Interest on Intercorporate Loan	24.16	66.44
	Corporate Guarantee Commission	3.04	2.07
		91.22	2.97
		91.22	69.41





#### Vision Motors Private Limited

#### Notes to the financial statements (continued)

	Year ended	Year ended
	31 March 2019	31 March 2018
24 Depreciation and amortisation		
Depreciation on property, plant and equipment	27.24	29.99
Amortisation on intangible assets	10.47	11.23
	37.71	41.22
25 Other expenses		
Transportation charges	2.02	1.26
Commission	0.10	0.49
Power, water and fuel	9.29	9.16
Consumables	28.14	22.76
Work charges	42.35	38.48
Pre delivery inspection charges	20.27	17.22
Insurance	5.64	4.04
Repairs and maintenance - others	11.19	13.44
Communication	3.56	4.27
Advertising and promotional	21.05	22.05
Discount Others	11.32	25.62
Loss of vehicles and spares in Flood	19.09	
Rates and taxes	4.53	4.17
Legal, professional and other consultancy	7.62	4.87
Travelling and conveyance	13.61	10.79
Housekeeping and security	10.83	10.55
Donation and charity	* *	0.05
Rent	48.92	47.25
Office expenses	2.48	2.11
Printing and Stationery	3.85	3.80
Bad debts written off	5.06	4.22
Provision for Bad and Doubtful Debts	3.76	1.57
Bank Charges	5.08	3.87
Miscellaneous expenses	0.67	0.25
	280.43	252.29





26 Income taxes	As at 31 March 2019	As at 31 March 2018
Income tax assets/(liability) Income tax assets	20.55	
	22.56	17.73
Net income tax assets/(liability) at the end	22.56	17.73
Deferred tax assets/(liabilities)		
Deferred income tax assets		
Trade receivables	1.95	0.78
Bonus Payable	1.59	
Gratuity Payable		
Deduction under section 35 D	0.22	- L
Unabsorbed depreciation and business loss	37.70	40.81
Total deferred income tax assets	41.46	41.59
Deferred income tax liabilities		
Property, plant and equipment and computer software	9.76	8.10
Total deferred income tax liabilities	9.76	8.10
Deferred income tax assets after set off	31.70	33.49
4	As at	As at
	31 March 2019	31 March 2018
Income tax expense / ( benefits )		
Deferred tax	1.79	2.49
	1.79	2.49



#### Vision Motors Private Limited

Notes to the financial statements (continued) (All amounts in INR millions)

#### 27 Contingent liabilities and commitments

Particulars	As at 31 March 2019	As a 31 March 2018
Contingent liabilities		
Claims against the Company not acknowledged as debts		
- Income tax related matters		
~KVAT related matters	0.25	0.25
- Service Tax	2.23	1.06
Export commitments under EPCG scheme		1.00
Corporate guarantees		
Letter of Credit	V 2	1, 192   193
Bank guarantees	2.00	1.00
Commitments		7.00
Estimated amount of contracts remaining to be executed on capital account (net of advances) and not provided for	8.95	





#### Vision Motors Private Limited

#### Notes to the financial statements (continued)

(All amounts in INR millions)

#### 28 Earnings/(loss) per share

#### A. Basic earnings/(loss) per share

The calculation of profit/loss attributable to equity share holders and weighted average number of equity shares outstanding for the purpose of basic earnings per share calculaitons are as follows:

i) Net profit/(loss) attributable to equity share holders (basic)

Particulars	Year ended 31 March 2019	Year ended 31 March 2018
(Loss)/profit for the year, attributable to the equity share holders	3.90	2.39

ii) Weighted average number of equity shares (basic)

Particulars	Year ended 31 March 2019	Year ended 31 March 2018
Opening balance (Refer note 12)	28.00	28.00
Effect of fresh issue of shares for cash	0.49	
Weighted average number of equity shares of INR 10 each for the year	28.49	28.00
Earnings / (loss) per share, basic	0.14	0.09

#### B. Diluted earnings/(loss) per share

The calculation of profit/loss attributable to equity share holders and weighted average number of equity shares outstanding, after adjustment for the effects of all dilutive potential equity shares is as follows:

i) Net profit/(loss) attributable to equity share holders diluted

Particulars	Year ended 31 March 2019	Year ended 31 March 2018
Net profit/(loss) for the year, attributable to the equity share holders	3.90	2.39

ii) Weighted average number of equity shares (diluted)

Particulars	Year ended 31 March 2019	Year ended 31 March 2018
Weighted average number of equity shares of INR 10 each for the year (basic)	28.49	28.00
Weighted average number of equity shares of INR 10 each for the year (diluted)	28.49	28.00
Earnings / (loss) per share, diluted	0.14	0.09

29 Auditors' remuneration (included under legal and professional charges, net of service tax)

Particulars	Year ended 31 March 2019	Year ended 31 March 2018
Statutory audit	0.20	0.20
	0.20	0.20



Vision Motors Private Limited
Notes to the standalone financial statements (continued)
(All amounts in INR millions)

# 30 Segment reporting

The Company is engaged in the business of purchase and sale of vehicles and related services. The entire operations are organised and managed as one organisational unit with the same set of risks and returns, hence the same has been considered as representing a single primary segment. The Company renders its services in India only and does not have any operations in economic environments with different risks and returns; hence it is considered operating in a single geographic segment.

Accordingly, no segment disclosure has been made in these financial statements.





# Notes to the financial statements (continued) (All amounts in INR millions) Vision Motors Private Limited

## 31

# Operating leases

of both the lessor and lessee. Total rental expense under cancellable operating leases for the year amounted to Rs.48.92 millions The Company is obligated under cancellable operating leases for office and residential premises which are renewable at the option (previous year: Rs.46.34 millions).

Particulars	31 March 2019	31 March 2018
Payable in less than one year	48.82	44.38
Payable between one to five years	166.08	168.31
Payable after more than five years	63.20	87.43

# Amounts recognied in profit or loss

Particulars	31 March 2019	31 March 2018
	/107 H2 H3 H3 H3 H3	OI Maitin 2010
case expense - minimum lease payments	78 02	16 34
	10:72	+0.0+





& Associates \*

(All amounts in INR millions)

#### 32 Employee benefits

#### A Defined contribution plan

The company makes contributions, determined specified percentage of employees salaries, in respect of qualifying employees towards provident fund and other funds which are defined contribution plans. The company has no obligation other than to make specified contributions. The contributions are charged to the statement of profit and loss as they accrue.

#### B Defined Benefit Plan

The company operates certain post-employment defined benefit plan which is provided for based on actuarial valuation carried out by an independent actuary using the projected unit credit method. The company accrues gratuity as per the provisions of the Payment of Gratuity Act, 1972 (Gratuity Act)

Based on an actuarial valuation obtained in this respect, following table sets out the status of the benefit plan and the amounts recognised in the

#### Reconciliation of the projected Defined benefit plan

	As at 31st March	As at 31st March
Particulars	2019	2018
Defined Benefit Plan	8.04	
Plan Assets	7.04	3 to 1 to 1 to 1 to
Net Defined benefit liability/(Asset)	1.00	
Liability for compensated absences	2.83	100.23
Total employee benefit laibility	3.83	
Non-current defined benefit liability	2.97	
Current defined benefit liability	0.86	
Other current assets(Balance with Life Insurance Corporation -Gratuity Fund (Net))		- 1 Y 2

#### C Reconciliation of net defined benefit (assets)/liability

i)Reconciliation of present values of defined benefit obligation

The following table shows a reconciliation from the opening balances to the closing balances for net defined benefit (asset)/Liability and its components

Particulars	Year ended 31st Year ended 31st March 2019 March 2018
Defined benefit obligation as at the beginning of the year	
Current service cost	1.59
Past service cost	5.20
Interest cost	0.36
Benefits paid	(0.40)
Re-measurements	
Actuarial Gain/(loss) recognised in other comprehensive income	0.19
-changes in financial assumptions	
-changes in experience over the past period	1,10
Defined benefit obligation as at the end of the year	8.04





#### 32 Employee benefits (continued)

ii) Reconciliation of present value of plan assets

Particulars	Year ended 31 March 2019	Year ended 31 March 2018
Plan assets at the beginning of the year		-
Contributions paid into the plan	6.91	
Benefits paid	(0.40)	- · · · · · · · · · · · · · · · · · · ·
Interest income	0.40	
Re-measurements		
- changes in demographic assumptions		
- return on plan asset	0.13	
Balance at the end of the year	7.04	
Net defined benefit liability	1.00	

#### D Expenses recognised in the standalone statement of profit and loss

(i) Expenses recognised in the standalone statement of profit and loss

Particulars	Year ended	Year ended
	31 March 2019	31 March 2018
Current service cost	1.59	
Past service cost	0.04	1 - 1 To 1
Net interest on net defined liability	(0.04)	
Employer contribution	(1.75)	
Net gratuity cost	(0.16)	

(ii) Remeasurements recognised in other comprehensive income

Particulars	Year ended	Year ended
	31 March 2019	31 March 2018
Actuarial (gain)/ loss on defined benefit obligation	1.28	
Return on plan asset excluding interest income	(0.13)	1 4
Net gratuity cost	1.15	

#### E Plan Asset

Plan asset comprises of the following:

Particulars	Year ended	Year ended
	31 March 2019	31 March 2018
Funds managed by Life Insurance Corporation of India	7.04	

The Company makes annual contribution to the Life Insurance Corporation of India ("LIC") of an amount advised by LIC. The Company was not

#### F Defined Benefit Obligation

#### (i) Actuarial Assumptions

The following are the principal actuarial assumptions at the reporting date (expressed as weighted average):

Particulars	Year ended	Year ended
	31 March 2019	31 March 2018
Discount rate	7.00%	0.00%
Salary growth rate	8.00%	0.00%
Attrition rate	25% p.a withdrawal	0.00%
	rate at all ages	
Weighted average duration of defined benefit obligation	4.3 years	0

The weighted average assumptions used to determine net periodic benefit cost as set out below;

Assumptions regarding future mortality experience are set in accordance with the standard table - IALM 2012-14 (Ultimate). The Company assesses Gratuity is applicable only to employees drawing a salary in Indian rupees and there are no other foreign defined benefit gratuity plans.

#### (ii) Sensitivity analysis

Reasonably possible changes at the reporting date to one of the actuarial assumptions, holding other assumptions constant, would have affected the

Particulars	As at 31 March 2019		As at 31 March 2018	
	Increase	Decrease	Increase	Decrease
Discount rate (0.5% movement)	(7.87)	8,22		
Future salary growth (0.5% movement)	8.21	(7.87)		

Although the analysis does not take account of the full distribution of the cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumption shown.

Hitherto, the annual contribution paid by the company towards LIC group gratuity premia was treated as expenditure in the profit and loss account and the same was considered as defined contribution benefit. From the current year the company has made provision for gratuity based on actuarial valuation taken at the end of the year after considering the funding towards group gratuity premia till 31.03.2018. The contribution to group gratuity premia will be set off against the provision as and when paid. No payment towards group gratuity premia was made during the year.





(All amounts in INR millions)

#### . 33 Interest on inter-corporate loan

The Company had availed interest free loan of Rs. 85 million from its holding company in earlier years. Based on the decision of the Board of Directors meeting held on 5th September 2018 the Company has repaid the loan from holding company along with interest @ 8.50% per annum from the date of receipt of loan in FY 2015-16 till the date of repayment in February, 2019. The interest debited to the Statement of Profit and Loss amounts under Finance cost towards this loan amounts to Rs. 24.16 million out of which interest relating to the period prior to 1st April 2018 is Rs. 16.9 million. Since the decision to repay the loan along with interest was taken by the Board of Directors only during the current year, the liability has crystallised only in the current year and hence, the interest for the period prior to 1st April 2018 is not considered as a prior period item.

#### 34 Managerial Remuneration

Consequent to the ultimate holding company, Popular Vehicles and Services Limited, being converted into a public company from July 2018, the Company (being the subsidiary of Popular Mega Motors (India) Private Limited, which is the subsidiary of Popular Vehicles and Services) is treated as a deemed public company. Accordingly, the Company is required to compute the remuneration payable to directors under Section 197 of the Act. The remuneration paid by the Company during the period amounting to Rs.2.40 Million based on the decision of the Board of Directors was ratified by the shareholders in the extra ordinary general held on 25.03.2019.

#### 35 Conversion of loan into Equity Shares

As per the extra ordinary general meeting of shareholders of the Company dated 04.01.2019, sanction was accorded for availing loan from the holding Company, Popular Mega Motors (India) Private Limited @ 8.50% per annum with a clause for optionally converting the loan including interest due into Equity Shares. During the year, the Company received loan from its holding company amounting to Rs. 89.50 million. The option for conversion into Equity Shares was availed by the holding Company on 30.03.2019 and consequently, the loan received amounting to Rs. 89.50 million was converted into 89,50,000 Equity Shares of Rs. 10 each at face value of Rs. 10 per share. The said shares were alloted on 30.03.2019. As per valuation report obtained on 30.03.2019 the fair value of shares as on 31.12.2018 was Rs. (23)/- and hence the shares were alloted at face value.

#### 36 Insurance claim

The Company was hitherto recognising insurance claim on receipt basis. The same is changed to accrual basis; accrual being reckoned based on subsequent receipt of insurance claim and provisional liability determined by surveyors. As a result of the change in accounting policy, the Company has recognised insuarnce claim of Rs. 16.97 million against loss of stock as income during the year ended 31.03.2019, against loss of stock amounting to Rs. 19.09 million, the company has also considered insurance claim of Rs. 7.94 million against loss of assets which is adjusted against the written down value of the respective assets.





(All amounts in INR millions)

#### 37 Related parties

I. Names of related parties and description of relationship:

(a) Ultimate Holding Company

Popular Vehicles & Services Limited

(b) Holding company

Popular Mega Motors (India) Private Limited, India

(c) Associates

Popular Auto Dealers Private Limited

(d) Other related parties with whom the company had transactions during the year

- Key management personnel and their relatives (KMP)

Mr. Naveen Philip, Managing Director

Mrs. Malini Eapen, Director

Mr.Francis K Paul, Relative of Director

Mr.Paul K John , Manager, Relative of Director

#### II. Related party transactions:

(a) The Company has entered into the following transactions with related parties

Particulars	31 March 2019	31 March 2018
Revenue from operations		
Popular Vehicles & Services Limited	32.33	32.93
Popular Mega Motors (India) Private Limited	1.57	0.75
Popular Auto Dealers Private Limited		0.55
Sale of Fixed Asset	F- 32	
Popular Vehicles & Services Limited		1.44
Popular Mega Motors (India) Private Limited	2.25	1.25
Rent Expense		
Popular Mega Motors (India) Private Limited	1.48	1.48
Mr. Naveen Philip	1.63	1.62
Mr. Francis K Paul	4.00	3.77
Other Income		
Popular Vehicles & Services Limited	0.20	
Popular Mega Motors (India) Private Limited	0.34	0.13
Popular Auto Dealers Private Limited	0.57	0.08
Malini Eapen		0.04
Repairs and maintenance		0.01
Popular Vehicles & Services Limited		0.03
Popular Mega Motors (India) Private Limited	0.02	0.20
Popular Auto Dealers Private Limited	0.01	0.01





(All amounts in INR millions)

Loan Repayment		
Popular Mega Motors (India) Private Limited	85.01	*
Issue of Share Capital	5 =	
Popular Mega Motors (India) Private Limited	89.50	
Purchase of goods		
Popular Mega Motors (India) Private Limited	-	5.78
Popular Auto Dealers Private Limited	21.99	17.31
Interest and Commission Expense		
Popular Vehicles & Services Limited	5.72	1.58
Popular Mega Motors (India) Private Limited	27.72	1.40
Other Expenses		
Popular Vehicles & Services Limited	0.17	0.63
Popular Mega Motors (India) Private Limited	0.03	
Popular Auto Dealers Private Limited	0.72	200
Reimbursement of Expenses		
Popular Vehicles & Services Limited	0.55	0.58
Receipt of Intercorporate		
Popular Mega Motors (India)Private Limited	89.51	= X 2
Remuneration		
Mr.Naveen Philip	2.40	3.28
Salaries and allowances		
Mr.Paul K John		0.05

Balance receivable from/(payable) to related parties as at Balance Sheet date.

Trade Payable		A 191
Popular Vehicles & Services Limited		3.17
Popular Mega Motors (India)Private Limited	22.14	1.40
Trade Receivable		1110
Popular Vehicles & Services Limited	0.56	

38

Previous year figures have been regrouped/ reclassified wherever necessary to conform to current year presentation. As per our report of even date attached

For PSDY & Associates Chartered Accountants (FRN 010625S)

Sreenivasan PR (M. No.:213413) Managing Partner

Kochi

Date: 08.07.2019

for and on behalf of the Board of Directors of

Vision Motors Pvt Ltd

CIN: U34100KL2008PTC022049

Naveen Philip Managing Director

DIN: 00018827

Malini Eapen Director DIN:02051164

K/ochi

Date:

